



ENTREPRENEURIAL LEADERSHIP

“THINK **BIG** , START **small**”



GLOBAL



LOCAL

WHO IS A LEADER

- Leaders are ordinary people who accept or are placed under extraordinary circumstances that bring forth their latent potential, producing a character that inspires the confidence and trust of others.

Myles Munroe

Becoming A Leader, “Everyone Can Do It”

LEADER VS MANAGER

- *Entrepreneurial Leader :A person/founder who inspires others to follow*
- *Manager: A person controlling or administering a business or a part of a business or A person regarded in terms of skill in household or financial or other management.*

CHALLENGES OF BEING A LEADER

REJECTION

CRITICISM

LONELINESS

PRESSURE & PERPLEXITY

MENTAL AND

PHYSICAL FATIGUE

PRICE PAID BY THOSE CLOSEST TO YOU

WHAT IS LEADERSHIP

True leadership is born out of a guiding vision and a PASSION to accomplish a noble task, and to inspire others to develop and release their potential. It derives its fulfillment from the success of others – Personal Sacrifice
Myles Munroe

Leadership is the ability to inspire confidence and support among the people on whose competence and commitment performance depends.

Leadership is also a process by which a person exerts influence over other people by inspiring, motivating and directing their activities to help achieve organizational goals

EFFECTIVE VS. INEFFECTIVE LEADERSHIP

INEFFECTIVE LEADERS

- ✦Members don't feel valued
- ✦Creates negative attitudes
- ✦Not developing all members
- ✦High absenteeism
- ✦Low productivity/poor quality
- ✦Miscommunication

EFFECTIVE LEADERS

- Members at all levels feel needed
- Promotes positive attitudes
- Utilize all resources
- Reduce complaints
- Members share ideas
- Less confusion
- Shared goals
- Fosters team building

FOOD FOR THOUGHT

BY: PETER DRUCKER

- Good leaders have integrity; they mean what they say, earning and keeping the trust of followers.
- Good leaders define and establish a sense of mission; they set goals, priorities and standards.
- Good leaders accept leadership as responsibility, not a rank; they surround themselves with talented people.

CONCLUDING THOUGHTS

- It can be done
- Commitment is essential to success
- Be tough about demanding what needs to be done, be considerate of people while doing it
- Seek perfection
- Have a vision. Be demanding.
- Lead by establishing and reinforcing discipline, delegating as much as possible, and cooperative participation in decision-making
- Put First Things First
- Seek First to UNDERSTAND, Then to be UNDERSTOOD.

**THANK
YOU!**